



# Manufacturing Clients Recommend Ricky Singh's Expertise and Tailored Services

By Melody Rogan

**R**icky Singh's ability to develop strong relationships with clients helps him to understand their needs and find financial solutions to fit those needs. Ricky has been working in the financial industry since 2010 and has been a Consultant at Investors Group Financial Services Inc. for the past four years. His main areas of focus include managing employee benefits and pension plans, as well as helping executives with their financial planning needs. Ricky works with a variety of clients in the manufacturing industry.

The Orthopaedic Innovation Centre (OIC) provides testing and validation, precise measurement, 3D printing, and clinical services for orthopaedic and biomedical products. The team of surgeons, scientists, engineers, and technologists provide their clients with professional expertise and exceptional service at their facility in Winnipeg. The OIC has partnered with organizations like Concordia Hospital, Research Manitoba, and the Winnipeg Regional Health Authority. Precision ADM Inc. is a division of the OIC and offers advanced digital manufacturing design, engineering, manufacturing, and consulting for clients in the aerospace, medical, energy, and industrial sectors.



Andrea Perrin, executive assistant at the OIC, says the company has been very happy with Ricky's services since he started working with them three years ago. He currently provides pension and health benefit services for the OIC.

According to Andrea, Ricky is "easy to get along with, very knowledgeable, and always willing to help in any way he can. If you have a question, he's really good at explaining things to you. He's always available. He's just really accommodating and helpful in regards to the whole benefits and pension process."

There is one thing in particular that stands out for the OIC when it comes to Ricky's service.

"The lunch and learn sessions about health benefits for our employees definitely went above and beyond what we expected

from a financial consultant. Ricky showed up at our office for the session with coffee and dessert, which definitely got the employees' attention! I don't think I've ever experienced any other kind of benefit or pension provider that has offered that type of service."

"The OIC would definitely recommend Ricky to other companies and to people we know. Our company ended up spinning out a for-profit company and we had the option of going with a different health and benefit provider, but we decided not to. We wanted to stay with Ricky because he had provided such great service!"

Another of Ricky's clients, SCT Welding, Laser & Manufacturing Co., has been providing custom metal fabrication services in Winnipeg for 24 years. The company applies their experience, knowledge, and state-of-the-art equipment to all kinds of projects in the automotive, electrical, transit, and agriculture industries. SCT is fully certified to CSA standards and offers customers competitive pricing, timely delivery, and outstanding service. Just recently, the company branched out with an electrical business called Strong Electric Manufacturing Inc., which provides custom electrical and mechanical manufacturing.



Ricky has been working with Raj Kulathungam, owner of SCT, for about a year, providing him with executive financial planning, particularly in the area of retirement planning. Raj has found Ricky to be very helpful and insightful when it comes to financial planning.

"Ricky makes everything very easy to understand," he says. "He's a great guy. Very knowledgeable and passionate about his work. I would definitely recommend him to others, based on his personality and the way he is always willing to help."

If you're the type of company that wants to protect your business and employees by ensuring that they have proper benefits and personal advice, contact Ricky Singh at Investors Group Financial Services Inc. for a one-on-one consultation.

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